

THREE LINKEDIN HACKS THAT MAKE NETWORKING A WHOLE LOT EASIER!



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Hack #1

Message each time you accept a connection.

Don't forget--it's a jungle out there! If you don't message, your new contact is lost in the crowd.

If in a hurry, a smiley face will do too. Or else you'll be hunting around aimlessly.

It's so hard to remember names like Pundarikaksh Purakayastha. Surely not an easy one, is it?

And even the Tom, John, and Sylvia can be many with A-Z last names.

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Bonus Tip!

In case you forgot to message, and you're racking your brain -- chill.

Dig into the Social tab of your email to find the notification. Steals a few minutes of your time, though.

Website: <https://thegreenwriter.com>
LinkedIn: <https://www.linkedin.com/in/thegreenwriter>
Facebook Page: <https://facebook.com/ubeeegreen>
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Hack #2

Edit your LinkedIn Link to your choice.

My LinkedIn extension used to be a random 6-figure number. Although I love the thought of a 6-figure income, the ID number was hard to remember.

That can be a bottle neck when sharing in a chatbox.

Did you know you can change it to your choice? Keep it simple. Something you'll never forget.

I matched mine to my company's name.

Bonus Tip!

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Create a QR code of the link for your business card.

Or even better to have an e-card you can text with all your info in one place.

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Hack #3

Create a Spreadsheet of Contacts

If you have your CRM synced to LinkedIn, I guess you're rocking it. Until then, the spreadsheet is your lifesaver. And time saver.

Create columns for clients, prospects, family, friends, former colleagues etc. Color coding them will be even better.

If you have a VA, it's best to have notes for special names. Or else, your VA addressing them by their formal names can cause embarrassment... or even offense.

Same for "do not message now" or "recently deceased." You may not want to hear back from either of them. Or do you?

Bonus Tip!

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In case you forgot to create the columns for special names, please ask your VA to read up on previous conversation to check how you address a person.

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Hope that was helpful?



If you need help to revamp your LinkedIn performance and profile for the months ahead, feel free to get in touch with me anytime.

I have a green gift for you for browsing all the way to the end!

Visit <https://thegreenwriter.com/gift> to claim it.

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